# Bexar County Emergency Services District No. 8





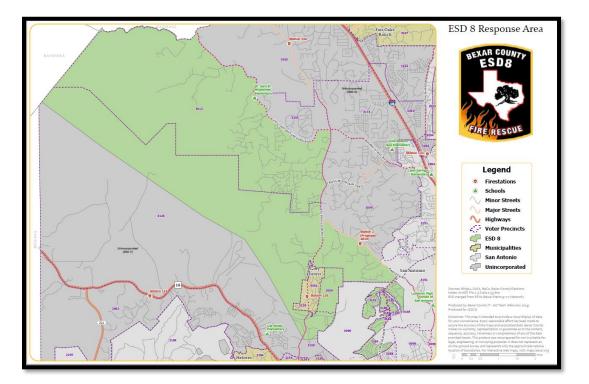
# Five Year Plan for Fiscal Years 2021 – 2025

Approved by the Bexar County ESD No. 8 Board on February 9, 2021

# Introduction

Bexar County Emergency Services District No. 8 (ESD No 8) is one of eleven Districts formed to provide fire suppression and first responder services within set boundaries in the unincorporated areas of Bexar County.

ESD No. 8 is a political subdivision of the State of Texas. Texas Health and Public Safety Code 775 creates the mission of our entity and provides most of the guidance as to what we have to follow. Below is a map of the District Response Area.



ESD No. 8 is under contract to provide service to the City of Grey Forest which is not part of the ESD's boundary. The District and the City of Grey Forest maintain a good working relationship and the ESD maintains its commitment to providing services to the residents of Grey Forest.

The revenues for the District are generated through the collection of property and sales taxes in the District. The funds are then utilized to hire and pay firefighters to provide fire protection and first responder services to the residents of each area.

The newly revised ISO Rating of 2/2X will have a significant impact to the homeowner's insurance rates in much of the ESD No. 8 area. The impact to the residents in the southern area within 5 miles of the new station and the residents of the City of Grey Forest will be able to contact their homeowner's insurance companies to reevaluate their rates as of December 1, 2020 and once the second station is operational.

#### Mission

ESD No 8 provides fire protection to the area within its boundaries. We are committed to serving the property owners and residents of ESD No. 8 and City of Grey Forest communities with the highest level of life and property protection. We continually seek to achieve this mission by providing excellent and compassionate service in an atmosphere that encourages innovation, professional development and diversity.

The ESD No. 8 area continues to see growth in residential development. As part of the five-year plan, the Board intends to meet the growing needs of the area by setting up three stations with the appropriate complication of vehicles and staffing to be able to respond to emergency calls.

#### **Facilities**

ESD No. 8 will have two operational stations by February of 2021.

Station One was acquired by ESD No. 8 when elected is located at 18515 Scenic Loop Rd and was home to the Grey Forest Area Volunteer Fire Department until October 1, 2015. The fire station is the current active station that has served the entire District.

Station Two is located at 20825 Babcock Rd at the intersection of Babcock and Cielo Vista. AGCM was selected to be the project manager, Luna Middleman was selected as the Architect and Seidel Construction was selected as the General Contractor. The Station Two will also serve as the administrative location for ESD No. 8.



ESD No. 8 is actively working on acquiring property in the northern part of the District with the intention of building Station Three to support the area. The property is approximately 3.3 acres in size. This property can adequately support the new three bay station to provide service and accommodate growth in the area. The goal of the District is to secure a parcel in Fiscal Year 2021 and begin design and engineering in Fiscal Year 2022 and construction of this proposed station by Fiscal Year 2023 for completion in Fiscal Year 2025.

# Vehicles

ESD No. 8 has an operational fleet of eight vehicles to support our mission. In Those vehicles include:

- (E182) 2003 American Lafrance Engine Type 1 Class A Pumper
- (E181) 2008 Ferrara Engine Type 1 Class A Pumper
- (B181) 2011 F550 Wildfire Brush Truck Type 6
- (B182) 2019 F550 Wildfire Brush Truck Type 6
- (R181) 2017 F550 Wildfire Light Rescue Truck Type 6
- (U181) 2001 F550 Utility Truck
- (B182b) 2003 LMTV Steele Fire Apparatus Heavy Brush Truck Type 3
- (L182) 1988 Pierce 50' Telesquirt Ladder Truck (Vehicle Being Replaced)

The new 2020 Sutphen 75' Ladder (quint) truck is expected to be delivered and ready of operational use in the second quarter of Fiscal Year 2021.



ESD No. 8 also expects the delivery of a new 2021 F250 command truck outfitted by FarrWest in the third quarter of Fiscal Year 2021.

With the addition of these two new vehicles the District will be able to meet the needs of the residents. The District has also recognized that there will be a growing need for a Tender Truck in the near future to service areas in the District that do not have hydrants to assist in firefighting efforts. A tender firetruck is designed to carry a large amount of water to a call. The proposed timeline for acquisition of this vehicle is tentatively scheduled for Fiscal Year 2023 and the intent is to station this vehicle at the planned third station.

# Training

The Chief and the Board looked at opportunities to increase the professional development of the members of our department as well as other fire departments in our area.

May of 2017 the Board approved the Department to become a certified Texas Commission on Fire Protection Training Facility. The decision to become a certified training department was done as a cost saving move that would offer in house training opportunities for ESD No. 8 fire personnel and extend the classes to other departments in Bexar County. This choice has proven to be a good decision that has provided cost savings with in-house training, but also act as a revenue stream that ESD No. 8 has used to promote new training opportunities.

# **Financial Outlook**

In order to meet the foreseeable needs of the District to provide services ESD No. 8 continues to prepare budgets conservatively in order to place the District in a strong fiscal position. The table below provides our financial forecast and projections for the next five years.

This table demonstrates that we are in a good financial position to move forward with the proposed Station 3 project and the funding is reflected in Fiscal Years 23 and 24 with completion is in Fiscal Year 2025. The projection also includes projected increases in overhead and staffing requirements for half the fiscal year at \$120K to activate the station as soon as possible. The projected Cash Balances remain in the \$1.3M to \$1.5M dollar range to continue to provide and improve services to our residents.

Bexar County Emergency Services District No. 8 Profit and Loss											
		5 Year Long '20/21 Budget		21/22 Projection		'22/23 <u>Projection</u>		'23/24 <u>Projection</u>		'24/25 <u>Projection</u>	
Projeced Operating Income	\$	1,359,249	\$	1,453,528	\$	1,554,346	\$	1,662,156	\$	1,777,445	
Sales Tax <sup>(2)</sup>	\$	180,000	\$	252,000	\$	315,000	\$	330,750	\$	347,288	
Loan Proceeds							\$	3,000,000			
Total Income	\$	1,539,249	\$	1,705,528	\$	1,869,346	\$	4,992,906	\$	2,124,732	
Ongoing Expenses	\$	1,251,086	\$	1,288,618	\$	1,327,277	\$	1,367,095	\$	1,408,108	
Total Debt Service	\$	387,718	\$	387,718	\$	387,718	\$	387,718	\$	640,456	
Overhead									\$	20,000	
Additional Staff									\$	100,000	
Operating Expenses	\$	1,638,804	\$	1,676,337	\$	1,714,995	\$	1,754,814	\$	2,168,564	
Operating Earnings	\$	(99,555)	\$	29,191	\$	154,350	\$	3,238,093	\$	(43,832)	
Capital Purchases	\$	606,000	\$	100,000	\$	100,000	\$	3,100,000	\$	100,000	
Carry Over Short Term Assets <sup>(1)</sup>	\$	2,060,703	\$	1,355,148	\$	1,284,339	\$	1,338,689	\$	1,476,782	
Ending Cash	\$	1,355,148	\$	1,284,339	\$	1,338,689	\$	1,476,782	\$	1,332,950	
Days Cash On Hand		321		207		191		195		174	
Debt Service Coverage		(0.26)		0.08		0.40		0.61		(0.07)	
1- Money Market Funds / General Fund Balance											
2- Both Brick/Mortar and Internet Sales											

# Summary

The ESD No. 8 Board and Department leadership are working together to provide service to our response area. This plan builds upon the previous goals to address the needs of the most populated area with the highest call volumes. The goals that were set included:

- Creating an environment and culture for stable growth, professionalism and leadership
- Increase pay and incentives for fire personnel
- Replacing the Brush Truck
- Adding a Light Rescue Truck to the fleet
- Ensuring the Department had the necessary equipment to respond to calls
- Successfully implement a sales tax to fund ongoing needs for equipment and workforce
- Build the Station Two
- Replace the ladder truck with a new and more reliable vehicle

With these goals nearing completion, this report was created to document the road ahead for ESD No. 8 and how to build on the success of the recent past. This has charted a course that is fiscally sound and allows for the next phase in our facility plan to add a third station located in the northern response area. Having the plan to equip and man all three stations to provide the necessary coverage the response area deserves and expects from this department. The goals are as follows:

- Build on the environment and culture for stable growth, professionalism and leadership
- Build the Station Three
- Increase our workforce to meet the response goals and serve the community
- Improve the training program
- Enhance community engagement
- Add a Tender Truck to serve the areas where access to water is limited
- Evaluate Station One in Grey Forest
- Identify volunteers in the ESD No. 8 Response Area and move forward with a full Board

We are pleased to be apart of Bexar County Emergency Services District Number 8. This current group has fashioned a department that we can all be proud of and our essential goal is to be a model for our community.